WINE LIST
AWARDS
2019



**BALTIC WINE LIST AWARDS 2019** 



The Awards are designed to improve wine selection and service in the Baltics and encourage strong and passionate wine lists that complement our restaurants and cuisines."

Raimonds Tomsons, Head of Jury, European Somm Champion 2017

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OCIATION WITH

MBER RAGE GROUP

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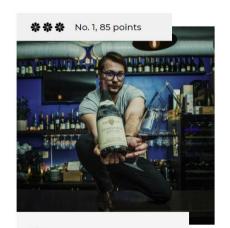
# RIGA WINE OF THE CHAMPAGNE

The first Baltic Wine List Awards in association with Amber Beverage Group took place in March 2018 during an international forum awarding the best wine lists and getting together of the best minds of the wine business!



# RIGA WINE CHAMPAGNE

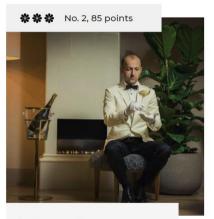
The winners of the first Baltic Wine List Awards featured representatives of all Baltic countries – the leading restaurants, wine bars, wine bars-shops, and hotel restaurants. There were two 3-star winners, ten 2-star winners, nine 1-star winners as well as nine «Recommended» wine lists.





Latvia

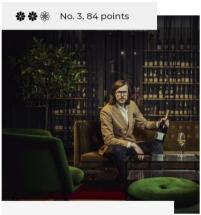
Best Wine List in the Baltic countries



#### Le Magnum Bar

Latvia

Best Champagne List in the Baltic countries



#### Modernists

Latvia

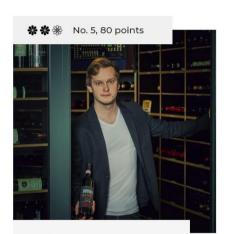
Best presentation in the Baltic countries



Best Hotel Restaurant Wine

List in the Baltic countries

O Latvia





Patvia

Best Restaurant Wine List in the Baltic countries



#### Time to Wine Bar and Shop

Estonia

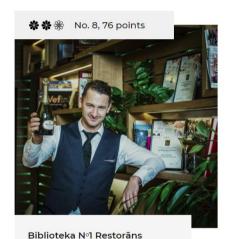
Best Wine List in Estonia/
Best Value Wine List in
Estonia



#### Riviera

O Latvia

Top 10 Baltic Wine List



Latvia

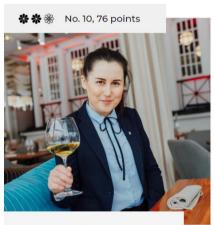
Top 10 Baltic Wine List





Estonia

Best Restaurant Wine List in Estonia

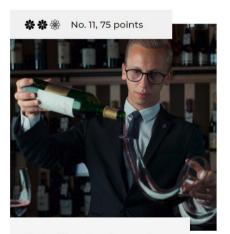




Catvia

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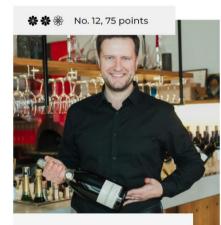
Top 10 Baltic Wine List



#### Atelier Wine Boutique and Tasting Bar

Lithuania

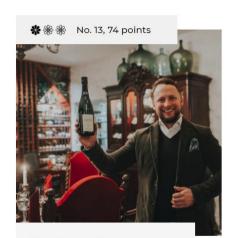
Best Wine List in Lithuania/ Best Wine Bar-Shop in Lithuania



#### SOMM

Uithuania

Best Wine Bar List in
Lithuania/ Best presentation
in Lithuania





Estonia

Best Bordeaux Wine List in Estonia/ Best presentation in Estonia

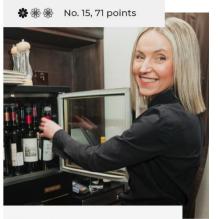


#### Moltto



Latvia

Top 10 Wine List in Latvia



#### **Monte Pacis**



Lithuania

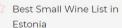
Best Hotel Restaurant Wine List in Lithuania



#### Ribe



Estonia



## **TOP 20 BALTIC WINE LISTS 2018**

Latvia



#### La Esperanza

Lithuania

Best Champagne List in Lithuania



Best Italian Wine List in the

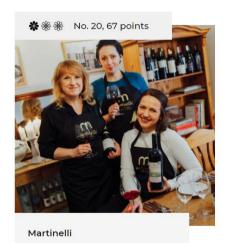
Baltic countries



O Latvia

Best Wine Bar-Shop in Latvia

No. 19, 67 points



Latvia

Latvia

Best Small Wine List in

## **BRIEFLY about «RECOMMENDED» wine lists**

**The Good:** Compact and nicely-selected wine lists, containing mostly *safe* and classic wine choices. Wines tend to represent a bit of everything, but seldom get off-the-beaten-track. Although one is not likely to find treasures or back vintages, expect plenty of safely calculated drinking pleasure.

**The Ugly:** A variety of spelling mistakes and missing vintages (a big NO for any self-respecting wine list). Sometimes these lists can be just too-safe, showing a lack of creativity. Sometimes the most famous names could be overpriced – so watch out!

## **BRIEFLY** about ONE STAR wine lists

**The Good:** Fine, ambitiously selected, and creative wine lists that will capture the interest, curiosity, and excitement of wine lovers. Expect to experience a good depth of selections, some mature vintages, and a fair share of off-the-beaten-track wines. One star wine lists are clear indications that wine is in the DNA of a restaurant – so wine fun is guaranteed!

**The Ugly:** Sometimes too long for the sake of being long. Some lists tended to show the depth of knowledge rather than express the passion of the place or sommelier/chef team behind it. Layouts and presentations can be messy and difficult to read.

## **BRIEFLY** about TWO STAR winelists

**The Good:** Excellent wine lists created with care, knowledge, and passion to reflect the personality of the place and people behind it. Two star lists boast a wide range of both artisanal and classic wines, plenty of mature bottles and rarities, some verticals of sought-after producers, as well as clear and thought-out presentations. The best tend to offer sensible markups inviting to trade-up and spend more. Expect to find superb selections by the glass and excellent wine and food matching programmes!

The Ugly: Just learn that French, friends!

# Briefly about THREE STAR wine lists

The Good: World-class wine lists! Very original and providing a clear evidence of passion and real vision of the teams behind it. Outstanding selection of wines, including leading producers both classic and new-wave. Expect to find a wide range of wine styles and prices as well as a very good mix of vintages in terms of maturity, quality, and style. Three star wine lists are the definite Baltic wine destinations!

**The Ugly:** Nothing really. Expect to get carried away and spend all your savings here!

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**JUDGING PROCESS 2019** 

## JUDGES and FOUNDERS



Aigars Nords (LV), founder of Riga Wine & Champagne festival and Baltic Wine List Awards.

The first in the Baltics to acquire WSET Diploma in 2010, he set up the festival in 2012. Since its first champagne masterclass by Peter Liem, the festival has grown into a grand celebration of fine wine & champagne with some of Latvia's most anticipated tastings - the annual «Bubble Parade», «Wine of the Year» and many others.

Aigars is a true ambassador of wine and champagne, has a monthly wine column in Latvia's leading lifestyle magazine KLUBS. He also runs marathons, and is the founder of Lattelecom Riga Marathon.



Raimonds Tomsons (LV) is the Europe's Best Sommelier 2017 and World's No.7 Sommelier 2016. Raimonds has been a long time sommelier and CEO of Vincents, the Baltic's leading restaurant.

Raimonds has been active in Baltic and European wine scene, is the Board member of the Latvian Association of Sommeliers. Jury member of Latvia's *Wine of the Year* competition since 2014.

## **JUDGES: Baltic countries**



Kristjan Peäske (EE) is Vice-President of Estonia's Sommelier Association.

He started his career as a maître d' at Pädaste Manor on the island of Muhu, worked in 5\* hotels across Estonia and won a number of sommelier competitions (Estonia's best sommelier, Baltic's best sommelier) before opening award-winning restaurants Leib in 2011 and Umami in 2014.



**Arūnas Starkus (LT)** is one of the founding fathers of Lithuanian wine scene.

Arunas set up Lithuania's Sommelier Association and founded the Sommelier School alongside his duties of running a successful wine importing business Vyno Klubas, and organizing Wine Days exhibition. Arunas is also studying for Master of Wine qualification.

## International JUDGES



Michael Sager is a sommelier and owner of Sager & Wilde wine bar in London, UK

After working in California with the award-winning sommelier Raj Parr, Michael Sager opened and developed Sager & Wilde – a now famous wine bar and a bustling restaurant in Bethnal Green. In October 2018, Michael surprised London again by opening Fare Bar and Canteen.



Giovanni Sinesi is the Wine Director and Head Sommelier of Niko Romito Group.

Since 2004 he has been the Head Sommelier of the World's Restaurant No.33 – three star Michelin restaurant Reale Restaurant in Abruzzo, Italy.

## International JUDGES

Andreas Larsson was born in Stockholm and worked as a chef before training as a sommelier. He is currently head sommelier at Restaurant PM & Vänner in Sweden.

His ability has been amply recognized by many awards: Swedish Sommelier Champion 2001 and 2002, Nordic Sommelier Champion 2002, Meilleur Sommelier de Suède 2003, Ruinart European Sommelier of the Year 2004, and **Best Sommelier of the World 2007**.

Andreas loves white wines from Austria, and when not working, he enjoys playing and composing music.



## **OVERALL PROCESS.**

#1 What's inside the list?	50p
#2 How much?	25p
#3 How is it presented?	20p
#4 Can they surprise us?	<u>5p</u>
TOTAL:	Max 100p

85 - 100 points = Three star wine list 75 - 85 points = Two star wine list 65 - 75 points = One star wine list

## #1 WHAT'S INSIDE THE LIST? 50/100 points

#### Clear vision:

Is the wine list a stylistic choice in relation to restaurant vs. «one size fits all» philosophy? How strongly does the wine list relate to the personality of the restaurant? How suitable are the wine selections for the cuisine and the establishment?

#### **Breadth and depth:**

Spread of countries and wine styles from across the world? Or focus on wines from a single country? A particular regional focus and strength? In-depth listings of producers? A mix of vintages - age, maturity, quality, style?

#### Offering:

A good by-the-glass program? With/without Coravin? A selection of half-bottles and larger formats?

# #2 HOW MUCH? 25/100 points

#### Markups:

How high are the markups relative to the market? How high are the markups relative to the type of restaurant/ wine bar?

#### **Encouragement to drink more & better:**

How affordable are entry price point wines?

Does the pricing of the wines encourage ordering & spending more?

Does the list provides tempting prices further up the list?

Are all wines priced with a fixed percentage margins from bottom to top?

Are there aggressive markups on the famous names?

## #3 HOW is it PRESENTED? 20/100 points

#### **Design & Clarity:**

Is the design and the feel of the wine list in the context of the restaurant?
Is it a compact and well-picked/presented vs. a huge tome?
How clear is the organization and presentation?
Is the list accurate and complete?
Does it include origin, producer, wine, vintage, price, and format or serving size?

#### **Staff & experience:**

How knowledgeable and experienced are the sommeliers/staff of the restaurant? Who are the people on the floor serving wine based on CVs?

#### **Optional – if checking on site:**

What sort of stemware does the restaurant use? Temperature of the wines?

Can they deliver a great wine experience in terms of presenting, pouring, decanting, and telling the story? Is the staff as interested in the wines as the management?

# #4 CAN THEY SURPRISE US? 5/100 points

## The element of a surprise:

Is it an original one-of-a-kind list?

Have the owners/sommeliers gone out of their way to secure the wines in the list?

Does it offer a selection of smaller, obscure, hard to find producers, vintages, styles, varieties?

Is it done in an innovative, brave or creative way?

Is it far from standard expectations of what a wine list should look and behave like?

## Additional CATEGORIES

Based on the applications received, the Jury deserves the right to award special award categories, for example, but not limited to:

- ✓ Best Wine List of Latvia/ Lithuania/ Estonia/ Belarus/ Best Baltic Wine List;
- ✓ Best Hotel Wine List/ Best Wine Bar List / Best Restaurant Wine List / Best Wine Bar-Shop list, etc.;
- ✓ The Most Complete/ Best Value/ Best Presentation/ The Most Surprising List;
- ✓ Best Champagne/ Sparkling/ Fortified/ Bordeaux/ Best Old-World List / Best New World List, etc.;
- ✓ Best Large/ Medium-size/ Compact Wine list;
- ✓ Best by-the-glass list, Best selection of Large format bottles.

Three brands by Amber Beverage Group — Frescobaldi, Arinzano, Achaval Ferrer — have the right to award Special Prizes as suggested by the Jury.

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CROSS KEYS

**JUDGING TIMELINE 2019** 

### THE PROCESS. TIMELINE.

**#1 Submission of wine lists via <u>rigawinechampagne.lv</u>:** Nov 15, 2018 – Jan 15, 2019. **Required:** a questionnaire + EUR129/179 (+VAT) fee per restaurant.

The fee serves as an entrance to the Baltic Wine List Awards Forum during Riga Wine & Champagne on March 7. The early bird fee of EUR129 applies until December 15.

**#2 Judging process.** Jan 15 – Feb 6, 2019

#3 Awards Ceremony during Riga Wine & Champagne spring session on March 1, 2019

**#4 Riga Wine & Champagne Sommelier Forum:** gathering of the leading sommeliers and restaurateurs in Riga on March 1, 2019

**#6 Publication** of «the Best Baltic Wine lists» in **Baltic Outlook**, the official media partner of the Awards, March 2019

#7 The searchable online results at «the Best Baltic Wine lists», March 2019



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